

## EXIGEN® SERVICES: EXIGEN SERVICES AGILE SOFTWARE DEVELOPMENT EXPERTISE

*"Exigen Services has set the standard for best practices in managing globally distributed Agile teams on large enterprise projects. With one of the largest and most highly-skilled teams of Agile developers in the industry, Exigen Services was instrumental in delivering one of the most productive projects in terms of velocity that I have ever witnessed."*


*Jeff Sutherland,  
Agile Manifesto Signatory*

### FACTS AND FIGURES

■ **Headquarters:**  
San Francisco, USA

■ **Main offices and delivery centers:**  
**USA:** New York  
**Europe:** London, Frankfurt, Stockholm, Copenhagen, Riga, Vilnius  
**Russia:** St. Petersburg, Kazan, and Nizhniy Novgorod  
**Ukraine:** Dnepropetrovsk and Odessa  
**Belarus:** Minsk  
**China:** Suzhou

■ **Number of employees:** 2000

An abstract background consisting of overlapping, semi-transparent blue geometric shapes, primarily squares and rectangles, creating a sense of depth and movement. The colors range from light sky blue to deep navy blue.

Exigen Services is a recognized world leader in offshore Agile development. We have been successfully applying Agile methodologies such as Extreme Programming (XP) and Scrum to distributed and offshore projects since 2002.

We have the largest number of Agile resources, including experienced XP developers, testers, and Certified Scrum Masters, among application outsourcing providers in Central and Eastern Europe. Exigen Services performs Agile development projects for its nearshore and offshore clients in EMEA and North America, and consults its clients, helping them take their own development organizations to Agile for higher productivity, quality, and customer satisfaction.

In the last 5 years, Exigen Services has successfully delivered over a hundred Agile projects for our clients, continuously improving our productivity and quality. We have been endorsed by some of the founders of the Agile movement, like Kent Beck and Jeff Sutherland, for pioneering some of the most advanced implementations of distributed Agile development. Some of the projects we have delivered have been recognized by experts as the most productive documented in the world to date. Exigen Services routinely exceeds the industry average levels of productivity on projects 3 to 5 times, with a consistently high success rate and customer satisfaction level.

We have amassed a wealth of experience regarding the specific aspects of taking Agile development offshore, such as stakeholders' roles and responsibilities, communication, synchronization, configuration management, and others. Exigen Services has also accumulated a set of best practices that help our clients avoid the most common pitfalls with Agile and achieve desired results. We have also worked with most commercially available tools for Agile development, and have developed our own, proprietary Agile project management software.

Our commitment to Agile also includes investment into training programs, such as Certified Scrum Master trainings conducted by Dr. Jeff Sutherland, the co-creator of Scrum and leading authority on Agile development. We routinely conduct in-house trainings on various Agile techniques and approaches, such as Test Driven Development, Project Management with Scrum, etc.

We strongly believe that Agile methodology would be mutually beneficial for large lasting projects. Even if a product is fully specified, there is still a chance that the picture of the system that developers get after reading specifications is not in line with the picture in the mind of the customer. Frequent deliveries and communications (IM, VoIP, and phone) alongside with fast prototyping can significantly mitigate this risk. The downside of this approach is that it requires significant effort from the customer's side. To minimize this effort, we found that the team should not only concentrate on concrete implementation details, but also on the value that each concrete feature adds for the user. This improves overall system quality.



Currently in our team we have

- ▶ 250+ experienced Agile developers and testers
- ▶ 400+ person years of Agile project experience
- ▶ 100+ distributed Agile projects completed successfully
- ▶ 40 Agile project managers and team leads
- ▶ 20 certified Scrum Masters, trained by Jeff Sutherland
- ▶ The pioneer of hybrid Agile methodology best practices

## ABOUT EXIGEN SERVICES

Exigen Services is the leading application outsourcing services provider, combining world class skills, recognized expertise in development methodologies, and industry experience to reduce risks, lower costs and deliver results. Exigen Services has pioneered a new approach to global application outsourcing, Outsourcing 2.0, which includes commercial terms that optimize financial alignment between the client and vendor. As a result, Exigen Services makes IT outsourcing a much easier and more beneficial undertaking for global enterprises.

Since 2000, Exigen Services has been the global leader in the use of distributed Agile methods for rapid and precise systems development throughout the banking, insurance, brokerage, healthcare, telecommunications, government and media industries. Exigen Services has achieved high honors in a variety of independent lists and rankings, including Brown & Wilson's Black Book of Outsourcing in 2008, Global Services 100 in 2009, Global Outsourcing 100 in 2009 and Inc Magazine's 2008 Inc5000. Exigen Services is also a top 10 provider of outsourced product development. Clients range from mid-sized growth companies to Fortune 500 organizations, and include Sun Microsystems, CSC, Universal Music Group, Standard & Poor's, T-Mobile, Westpac Bank and many others.

For more information, visit [www.exigenservices.com](http://www.exigenservices.com).

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